UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 1, 2022

DOLLAR GENERAL CORPORATION

(Exact name of registrant as specified in its charter)

| Tennessee | 001-11421 | 61-0502302 |
|--|--------------------------|---|
| (State or other jurisdiction of incorporation) | (Commission File Number) | (I.R.S. Employer Identification No.) |
| 100 MISSION RIDGE GOODLETTSVILLE, TN | | 37072 |
| (Address of principal executive office | es) | (Zip Code) |

Registrant's telephone number, including area code: (615) 855-4000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---|-------------------|---|
| Common Stock, par value \$0.875 per share | DG | New York Stock Exchange |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On December 1, 2022, Dollar General Corporation (the "Company") issued a news release regarding results of operations and financial condition for the fiscal 2022 third quarter (13 weeks) ended October 28, 2022. The news release is furnished as Exhibit 99 hereto.

The information contained within this Item 2.02, including the information in Exhibit 99, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended.

ITEM 7.01 REGULATION FD DISCLOSURE.

The information set forth in Item 2.02 above is incorporated herein by reference. The news release also:

- sets forth statements regarding, among other things, the Company's outlook, as well as the Company's planned conference call to discuss the reported financial results, the Company's outlook, and certain other matters; and
- announces that on November 30, 2022, the Company's Board of Directors declared a quarterly cash dividend of \$0.55 per share on the Company's outstanding common stock payable on or before January 17, 2023, to shareholders of record on January 3, 2023.

The information contained within this Item 7.01, including the information in Exhibit 99, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

- (a) Financial statements of businesses acquired. N/A
- (b) Pro forma financial information. N/A
- (c) Shell company transactions. N/A
- (d) Exhibits. See Exhibit Index to this report.

EXHIBIT INDEX

Exhibit No. Description

<u>99</u> <u>News release issued December 1, 2022</u>

104 The cover page from this Current Report on Form 8-K, formatted in Inline XBRL

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 1, 2022

DOLLAR GENERAL CORPORATION

By: /s/ Rhonda M. Taylor

Rhonda M. Taylor Executive Vice President and General Counsel

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Dollar General Corporation Reports Third Quarter 2022 Results

Updates Financial Guidance and Real Estate Growth Plan for Fiscal Year 2022

Provides Fiscal Year 2023 Real Estate Growth Plan

GOODLETTSVILLE, Tenn.--(BUSINESS WIRE)--December 1, 2022--Dollar General Corporation (NYSE: DG) today reported financial results for its fiscal year 2022 third quarter (13 weeks) ended October 28, 2022.

- Net Sales Increased 11.1% to \$9.5 Billion
- Same-Store Sales Increased 6.8%
- Operating Profit Increased 10.5% to \$735.5 Million
- Diluted Earnings Per Share ("EPS") Increased 12.0% to \$2.33
- Year-to-Date Cash Flows From Operations of \$1.2 Billion
- Board of Directors Declares Quarterly Cash Dividend of \$0.55 per share

"We are thankful to our team for their continued dedication to serving others, particularly in a challenging economic and operating environment," said Jeff Owen, Dollar General's chief executive officer. "We are pleased with our strong sales growth in the quarter, as well as a modest increase in customer traffic and continued share gains in both consumable and non-consumable product sales, all of which we believe are a testament to the strength of the value and convenience proposition we offer our customers."

"Despite the cost pressures we experienced during the quarter, as well as challenges within our internal supply chain resulting in higher-than-anticipated distribution and transportation costs, our team was resilient and worked hard to deliver double-digit diluted EPS growth. We believe the majority of these and other gross margin pressures are largely temporary, and we are confident in our plans to drive greater supply chain efficiencies moving forward."

"We continued to make progress on our strategic initiatives and operating priorities during the quarter, including executing nearly 800 real estate projects. Looking ahead, we are pleased to announce today that we plan to execute approximately 3,170 real estate projects in the United States in fiscal year 2023¹, including approximately 1,050 new stores. We are excited about our plans to extend our ability to serve more customers, and believe we are well-positioned to continue delivering long-term sustainable growth and value for our shareholders."

¹ Fiscal year 2023 is the 52-week fiscal year ending February 2, 2024.

Third Quarter 2022 Highlights

Net sales increased 11.1% to \$9.5 billion in the third quarter of 2022 compared to \$8.5 billion in the third quarter of 2021. The net sales increase was primarily driven by positive sales contributions from new stores and growth in same-store sales, partially offset by the impact of store closures. Same-store sales increased 6.8% compared to the third quarter of 2021, driven primarily by an increase in average transaction amount, as well as a modest increase in customer traffic. Same-store sales in the third quarter of 2022 included growth in the consumables category, partially offset by declines in each of the apparel, seasonal, and home products categories.

Gross profit as a percentage of net sales was 30.5% in the third quarter of 2022 compared to 30.8% in the third quarter of 2021, a decrease of 27 basis points. This gross profit rate decrease was primarily attributable to an increased LIFO provision, which was driven higher by product costs; a greater proportion of sales coming from the consumables category, which generally has a lower gross profit rate than other product categories; and increases in distribution costs, markdowns, inventory shrink and damages; partially offset by higher inventory markups.

Selling, general and administrative expenses ("SG&A") as a percentage of net sales were 22.7% in the third quarter of 2022 compared to 22.9% in the third quarter of 2021, a decrease of 23 basis points. The primary expenses that were a lower percentage of net sales in the current year period were retail labor, incentive compensation, hurricane-related disaster expenses, and occupancy costs; which were partially offset by certain expenses that were a greater percentage of net sales in the current year period, including utilities, repairs and maintenance, and travel and training costs.

Operating profit for the third quarter of 2022 increased 10.5% to \$735.5 million compared to \$665.6 million in the third quarter of 2021.

The effective income tax rate in the third quarter of 2022 was 22.8% compared to 22.2% in the third quarter of 2021. This higher effective income tax rate was primarily due to a reduced benefit from stock-based compensation, partially offset by a lower effective state income tax rate in the 2022 period when compared to the 2021 period.

The Company reported net income of \$526.2 million for the third quarter of 2022, an increase of 8.0% compared to \$487.0 million in the third quarter of 2021. Diluted EPS increased 12.0% to \$2.33 for the third quarter of 2022 compared to diluted EPS of \$2.08 in the third quarter of 2021.

Merchandise Inventories

As of October 28, 2022, total merchandise inventories, at cost, were \$7.1 billion compared to \$5.3 billion as of October 29, 2021, an increase of 28.4% on a per-store basis. This increase primarily reflects the impact of product cost inflation, as well as a greater mix of higher-value products, particularly in the Home and Seasonal categories, primarily due to the continued rollout of the Company's non-consumables initiative, as well as the earlier receipt of seasonal goods.

Capital Expenditures

Total additions to property and equipment in the 39-week period ended October 28, 2022 were \$1.1 billion, including approximately: \$463 million for improvements, upgrades, remodels and relocations of existing stores; \$279 million for distribution and transportation-related projects; \$254 million related to store facilities, primarily for leasehold improvements, fixtures and equipment in new stores; and \$49 million for information systems upgrades and technology-related projects. During the third quarter of 2022, the Company opened 268 new stores, remodeled 485 stores, and relocated 45 stores.

Share Repurchases

In the third quarter of 2022, the Company repurchased \$546 million of its common stock, or 2.3 million shares, at an average price of \$242.29 per share, under its share repurchase program. The total remaining authorization for future repurchases was \$2.5 billion at the end of the third quarter of 2022. Under the authorization, repurchases may be made from time to time in open market transactions, including pursuant to trading plans adopted in accordance with Rule 10b5-1 of the Securities Exchange Act of 1934, as amended, or in privately negotiated transactions. The timing, manner and number of shares repurchased will depend on a variety of factors, including price, market conditions, compliance with the covenants and restrictions under the Company's debt agreements and other factors. The authorization has no expiration date.

Dividend

On November 30, 2022, the Company's Board of Directors declared a quarterly cash dividend of \$0.55 per share on the Company's common stock, payable on or before January 17, 2023 to shareholders of record on January 3, 2023. While the Board of Directors intends to continue regular cash dividends, the declaration and amount of future dividends are subject to the sole discretion of the Board and will depend upon, among other things, the Company's results of operations, cash requirements, financial condition, contractual restrictions, and other factors the Board may deem relevant in its sole discretion.

Fiscal Year 2022 Financial Guidance and Store Growth Outlook

During the third quarter, the Company experienced unanticipated delays in acquiring additional temporary warehouse space sufficient for its inventory needs, which caused inefficiencies within the Company's internal supply chain. These challenges resulted in higher-than-anticipated supply chain costs, including fees incurred for delays in returning shipping containers, and higher transportation costs caused by the need to service stores from less-than-optimal distribution center alignments.

As a result of these greater-than-anticipated gross margin pressures, which we believe are temporary but will continue to a lesser degree through the fourth quarter of 2022, as well as those related to sales mix, inventory shrink and damages, the Company is updating its diluted EPS guidance for the 53-week fiscal year ending February 3, 2023 ("fiscal year 2022") from that which was issued on August 25, 2022.

Additionally, the Company is narrowing its expectations for same-store sales growth and capital expenditures within the previously guided ranges, and is reiterating the remainder of its financial guidance for fiscal year 2022 from that which was issued on August 25, 2022. The Company is also providing guidance for same-store sales growth and diluted EPS for the fourth of quarter of fiscal year 2022.

The Company now expects the following:

- Same-store sales growth of approximately 6% 7% for the fourth quarter of fiscal year 2022, which would result in growth toward the upper end of its previously expected range of 4.0% 4.5% for fiscal year 2022;
- Diluted EPS in the range of \$3.15 \$3.30 for the fourth quarter of fiscal year 2022, which would result in growth in the range of approximately 7% 8% for fiscal year 2022; compared to its previous expectation in the range of approximately 12% 14% for fiscal year 2022;
 - Both the current and previous ranges include an estimated benefit of approximately four percentage points from the 53rd week;
 - This Diluted EPS guidance assumes an effective tax rate toward the upper end of the previously provided range of 22.0% 22.5% for fiscal year 2022; and
- Capital expenditures, including those related to investments in the Company's strategic initiatives, of approximately \$1.5 billion for fiscal year 2022; compared to its previous expectation in the range of \$1.4 billion \$1.5 billion.

The Company continues to expect the following for fiscal year 2022:

- Net sales growth of approximately 11%, including an estimated benefit of approximately two percentage points from the 53rd week; and
- Share repurchases of approximately \$2.75 billion.

For fiscal year 2022, the Company now plans to execute approximately 2,945 real estate projects, compared to its previous expectation in the range of 2,930 to 2,980 projects; including 1,025 new store openings, compared to its previous expectation in the range of 1,010 to 1,060 new store openings. The Company continues to execute approximately 1,795 remodels and 125 store relocations.

Fiscal Year 2023 Store Growth Outlook

For fiscal year 2023, the Company plans to execute approximately 3,170 real estate projects in the United States, including approximately 1,050 new store openings, 2,000 remodels, and 120 store relocations. In addition to the planned projects in the United States, the Company plans to open new stores in Mexico, with a goal of operating up to 35 stores in Mexico by the end of fiscal year 2023.

Conference Call Information

The Company will hold a conference call on December 1, 2022 at 9:00 a.m. CT/10:00 a.m. ET, hosted by Jeff Owen, chief executive officer, and John Garratt, president and chief financial officer. To participate via telephone, please call (877) 407-0890 at least 10 minutes before the conference call is scheduled to begin. The conference ID is 13733552. There will also be a live webcast of the call available at https://investor.dollargeneral.com under "News & Events, Events & Presentations." A replay of the conference call will be available through December 29, 2022, and will be accessible via webcast replay or by calling (877) 660-6853. The conference ID for the telephonic replay is 13733552.

Forward-Looking Statements

This press release contains forward-looking information within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act. Forward-looking statements include those regarding the Company's outlook, strategy, initiatives, plans and intentions including, but not limited to, statements made within the quotation of Mr. Owen, and in the sections entitled "Share Repurchases," "Dividend," "Fiscal Year 2022 Financial Guidance and Store Growth Outlook," and "Fiscal Year 2023 Store Growth Outlook." A reader can identify forward-looking statements because they are not limited to historical fact or they use words such as "outlook," "may," "will," "should," "could," "would," "can," "believe," "anticipate," "plan," "project," "expect," "estimate," "target," "forecast," "predict," "position," "assume," "opportunities," "intend," "continue," "future," "beyond," "ongoing," "potential," "longterm," "guidance," "goal," "outcome," "uncertainty," "look to," "move ahead," "looking ahead," "subject to," "committed," "confident," "focus on," or "likely to," and similar expressions that concern the Company's strategies, plans, initiatives, intentions or beliefs about future occurrences or results. These matters involve risks, uncertainties and other factors that may change at any time and may cause actual results to differ materially from those which the Company expected. Many of these statements are derived from the Company's operating budgets and forecasts as of the date of this release, which are based on many detailed assumptions that the Company believes are reasonable. However, it is very difficult to predict the effect of known factors on future results, and the Company cannot anticipate all factors that could affect future results that may be important to an investor. All forward-looking information should be evaluated in the context of these risks, uncertainties and other factors. Important factors that could cause actual results to differ materially from the expectations expressed in o

- risks related to the COVID-19 pandemic and associated governmental responses, including but not limited to, the effects on the Company's supply chain, distribution network and capacity, store and distribution center growth, store and distribution center closures, transportation and distribution costs, SG&A expenses, share repurchase activity, and cybersecurity risk profile, as well as the effects on domestic and foreign economies, the global supply chain, labor availability, and customers' spending patterns;
- economic factors, including but not limited to employment levels; inflation; pandemics; higher fuel, energy, healthcare and housing costs, interest rates, consumer debt levels, and tax rates; tax law changes that negatively affect credits and refunds; lack of available credit; decreases in, or elimination of, government stimulus programs or subsidies such as unemployment and food/nutrition assistance programs; commodity rates; transportation, lease and insurance costs; wage rates (including the heightened possibility of increased federal, state and/or local minimum wage rates); foreign exchange rate fluctuations; measures or events that create barriers to or increase the costs of international trade (including increased import duties or tariffs); and changes in laws and regulations and their effect on, as applicable, customer spending and disposable income, the Company's ability to execute its strategies and initiatives, the Company's cost of goods sold, the Company's SG&A expenses (including real estate costs), and the Company's sales and profitability;
- failure to achieve or sustain the Company's strategies and initiatives, including those relating to merchandising, real estate and new store development, international expansion, store formats and concepts, digital, marketing, health services, shrink, sourcing, private brand, inventory management, supply chain, store operations, expense reduction, technology, pOpshelf, DG Fresh initiative, Fast Track, and DG Media Network;
- competitive pressures and changes in the competitive environment and the geographic and product markets where the Company operates, including, but not limited to, pricing, promotional activity, expanded availability of mobile, web-based and other digital technologies, and alliances or other business combinations;
- failure to timely and cost-effectively execute the Company's real estate projects or to anticipate or successfully address the challenges imposed by the Company's expansion, including into new countries or domestic markets, states, or urban or suburban areas;
- levels of inventory shrinkage;
- failure to successfully manage inventory balances, issues related to supply chain disruptions, seasonal buying pattern disruptions, and distribution network capacity;
- failure to maintain the security of the Company's business, customer, employee or vendor information or to comply with privacy laws, or the Company or one of its vendors falling victim to a cyberattack (which risk is heightened as a result of the current conflict between Russia and Ukraine) that prevents the Company from operating all or a portion of its business;
- damage or interruption to the Company's information systems as a result of external factors, staffing shortages or challenges in maintaining or updating the Company's existing technology or developing or implementing new technology;
- a significant disruption to the Company's distribution network, the capacity of the Company's distribution centers or the timely receipt of inventory, or delays in constructing, opening or staffing new distribution centers;
- risks and challenges associated with sourcing merchandise from suppliers, including, but not limited to, those related to international trade (for example, disruptive political events like the current conflict between Russia and Ukraine);
- natural disasters, unusual weather conditions (whether or not caused by climate change), pandemic outbreaks or other health crises, political or civil unrest, acts of war, violence or terrorism, and disruptive global political events (for example, the current conflict between Russia and Ukraine);
- product liability, product recall or other product safety or labeling claims;
- incurrence of material uninsured losses, excessive insurance costs or accident costs;
- failure to attract, develop and retain qualified employees while controlling labor costs (including the heightened possibility of increased federal, state and/or local minimum wage rates/salary levels) and other labor issues;
- loss of key personnel or inability to hire additional qualified personnel;
- risks associated with the Company's private brands, including, but not limited to, the Company's level of success in improving their gross profit rate;
- seasonality of the Company's business;
- failure to protect the Company's reputation;
- the impact of changes in or noncompliance with governmental regulations and requirements (including, but not limited to, those dealing with the sale of products, including without limitation, product and food safety, marketing or labeling; information security and privacy; labor and employment; employee wages and benefits (including the heightened possibility of increased federal, state and/or local minimum wage rates/salary levels); health and safety; imports and customs; bribery; climate change; and environmental compliance, as well as tax laws (including those related to the federal, state or foreign corporate tax rate), the interpretation of existing tax laws, or the Company's failure to sustain its reporting positions negatively affecting the Company's tax rate) and developments in or outcomes of private actions, class actions, multi-district litigation, arbitrations, derivative actions, administrative proceedings, regulatory actions or other litigation or of inquiries from federal, state and local agencies, regulatory authorities, attorneys general, committees, subcommittees and members of the U.S. Congress, and other local, state, federal and international governmental authorities;
- new accounting guidance or changes in the interpretation or application of existing guidance;
- deterioration in market conditions, including market disruptions, limited liquidity and interest rate fluctuations, or changes in the Company's credit profile;
- the factors disclosed under "Risk Factors" in the Company's most recent Annual Report on Form 10-K and any subsequently filed Quarterly Reports on Form 10-Q; and
- such other factors as may be discussed or identified in this press release.

All forward-looking statements are qualified in their entirety by these and other cautionary statements that the Company makes from time to time in its SEC filings and public communications. The Company cannot assure the reader that it will realize the results or developments the Company anticipates or, even if substantially realized, that they will result in the consequences or affect the Company or its operations in the way the Company expects. Forward-looking statements speak only as of the date made. The Company undertakes no obligation, and specifically disclaims any duty, to update or revise any forward-looking statements as a result of new information, future events or circumstances, or otherwise, except as otherwise required by law. As a result of these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements included herein or that may be made elsewhere from time to time by, or on behalf of, the Company.

Investors should also be aware that while the Company does, from time to time, communicate with securities analysts and others, it is against the Company's policy to disclose to them any material, nonpublic information or other confidential commercial information. Accordingly, shareholders should not assume that the Company agrees with any statement or report issued by any securities analyst regardless of the content of the statement or report. Furthermore, the Company has a policy against confirming projections, forecasts or opinions issued by others. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts or opinions are not the Company's responsibility.

About Dollar General Corporation

Dollar General Corporation has been delivering value to shoppers for more than 80 years. Dollar General helps shoppers Save time. Save money. Every day.® by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, basic apparel, housewares and seasonal items at everyday low prices in convenient neighborhood locations. Dollar General operated 18,818 stores in 47 states as of October 28, 2022. In addition to high-quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo. Learn more about Dollar General at www.dollargeneral.com.

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES Condensed Consolidated Balance Sheets

(In thousands)

| | (Unau | | | |
|--|--------------|--------------|--------------|--|
| | October 28 | October 29 | January 28 | |
| | 2022 | 2021 | 2022 | |
| ASSETS | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ 362,731 | \$ 488,662 | \$ 344,829 | |
| Merchandise inventories | 7,144,722 | 5,298,859 | 5,614,325 | |
| Income taxes receivable | 188,082 | 120,374 | 97,394 | |
| Prepaid expenses and other current assets | 321,481 | 273,939 | 247,295 | |
| Total current assets | 8,017,016 | 6,181,834 | 6,303,843 | |
| Net property and equipment | 4,927,450 | 4,177,871 | 4,346,127 | |
| Operating lease assets | 10,469,374 | 9,982,666 | 10,092,930 | |
| Goodwill | 4,338,589 | 4,338,589 | 4,338,589 | |
| Other intangible assets, net | 1,199,700 | 1,199,780 | 1,199,750 | |
| Other assets, net | 55,029 | 44,562 | 46,132 | |
| Total assets | \$29,007,158 | \$25,925,302 | \$26,327,371 | |
| | | | | |
| LIABILITIES AND SHAREHOLDERS' EQUITY | ζ. | | | |
| Current liabilities: | | | | |
| Current portion of operating lease liabilities | 1,257,060 | 1,157,245 | 1,183,559 | |
| Accounts payable | 4,127,076 | 3,532,639 | 3,738,604 | |
| Accrued expenses and other | 1,110,505 | 1,039,222 | 1,049,139 | |
| Income taxes payable | 8,006 | 11,393 | 8,055 | |
| Total current liabilities | 6,502,647 | 5,740,499 | 5,979,357 | |
| Long-term obligations | 5,985,728 | 4,127,426 | 4,172,068 | |
| Long-term operating lease liabilities | 9,195,042 | 8,808,514 | 8,890,709 | |
| Deferred income taxes | 992,479 | 781,231 | 825,254 | |
| Other liabilities | 237,456 | 277,831 | 197,997 | |
| Total liabilities | 22,913,352 | 19,735,501 | 20,065,385 | |

Commitments and contingencies

| Shareholders' equity: | | | |
|--|--------------|--------------|--------------|
| Preferred stock | - | - | - |
| Common stock | 195,629 | 202,743 | 201,265 |
| Additional paid-in capital | 3,676,077 | 3,527,285 | 3,587,914 |
| Retained earnings | 2,222,823 | 2,461,208 | 2,473,999 |
| Accumulated other comprehensive loss | (723) | (1,435) | (1,192) |
| Total shareholders' equity | 6,093,806 | 6,189,801 | 6,261,986 |
| Total liabilities and shareholders' equity | \$29,007,158 | \$25,925,302 | \$26,327,371 |

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES

Condensed Consolidated Statements of Income

(In thousands, except per share amounts)

(Unaudited)

| | For the Quarter Ended | | | | | |
|--|-----------------------|------------|----------|----|------------|----------|
| | 0 | October 28 | % of Net | C | October 29 | % of Net |
| | | 2022 | Sales | | 2021 | Sales |
| Net sales | \$ | 9,464,891 | 100.00% | \$ | 8,517,839 | 100.00% |
| Cost of goods sold | | 6,579,696 | 69.52 | | 5,898,400 | 69.25 |
| Gross profit | | 2,885,195 | 30.48 | | 2,619,439 | 30.75 |
| Selling, general and administrative expenses | | 2,149,650 | 22.71 | | 1,953,851 | 22.94 |
| Operating profit | | 735,545 | 7.77 | | 665,588 | 7.81 |
| Interest expense | | 53,681 | 0.57 | | 39,198 | 0.46 |
| Other (income) expense | | 415 | 0.00 | | - | 0.00 |
| Income before income taxes | | 681,449 | 7.20 | | 626,390 | 7.35 |
| Income tax expense | | 155,282 | 1.64 | | 139,359 | 1.64 |
| Net income | \$ | 526,167 | 5.56% | \$ | 487,031 | 5.72% |
| Earnings per share: | | | | | | |
| Basic | \$ | 2.34 | | \$ | 2.09 | |
| Diluted | \$ | 2.33 | | \$ | 2.08 | |
| Weighted average shares outstanding: | | | | | | |
| Basic | | 224,527 | | | 232,491 | |
| Diluted | | 225,697 | | | 234,026 | |

| | For the 39 Weeks Ended | | | |
|--|------------------------|----------|--------------|----------|
| | October 28 | % of Net | October 29 | % of Net |
| | 2022 | Sales | 2021 | Sales |
| Net sales | \$27,641,956 | 100.00% | \$25,569,001 | 100.00% |
| Cost of goods sold | 18,970,175 | 68.63 | 17,456,235 | 68.27 |
| Gross profit | 8,671,781 | 31.37 | 8,112,766 | 31.73 |
| Selling, general and administrative expenses | 6,276,653 | 22.71 | 5,688,760 | 22.25 |
| Operating profit | 2,395,128 | 8.66 | 2,424,006 | 9.48 |
| Interest expense | 136,455 | 0.49 | 119,020 | 0.47 |
| Other (income) expense | 415 | 0.00 | - | 0.00 |
| Income before income taxes | 2,258,258 | 8.17 | 2,304,986 | 9.01 |
| Income tax expense | 501,404 | 1.81 | 503,187 | 1.97 |
| Net income | \$ 1,756,854 | 6.36% | \$ 1,801,799 | 7.05% |
| Earnings per share: | | | | |
| Basic | \$ 7.76 | | \$ 7.66 | |
| Diluted | \$ 7.72 | | \$ 7.61 | |
| Weighted average shares outstanding: | | | | |
| Basic | 226,434 | | 235,321 | |
| Diluted | 227,587 | | 236,911 | |

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

(In thousands)

(Unaudited)

| | For the 39 Weeks Ended | |
|--|------------------------|--------------|
| | October 28 | October 29 |
| | 2022 | 2021 |
| Cash flows from operating activities: | | |
| Net income | \$ 1,756,854 | \$ 1,801,799 |
| Adjustments to reconcile net income to net cash | | |
| from operating activities: | | |
| Depreciation and amortization | 532,514 | 474,945 |
| Deferred income taxes | 166,965 | 70,422 |
| Noncash share-based compensation | 57,562 | 59,518 |
| Other noncash (gains) and losses | 365,500 | 114,922 |
| Change in operating assets and liabilities: | | |
| Merchandise inventories | (1,885,434 |) (160,097) |
| Prepaid expenses and other current assets | (81,836 |) (70,038) |
| Accounts payable | 377,478 | (61,756) |
| Accrued expenses and other liabilities | 54,134 | 36,910 |
| Income taxes | (90,737 | (34,284) |
| Other | (4,813 |) (5,625) |
| Net cash provided by (used in) operating activities | 1,248,187 | 2,226,716 |
| | | |
| Cash flows from investing activities: | (1.079.200 | |
| Purchases of property and equipment | (1,078,208 | |
| Proceeds from sales of property and equipment | 2,388 | |
| Net cash provided by (used in) investing activities | (1,075,820 |) (775,438) |
| Cash flows from financing activities: | | |
| Issuance of long-term obligations | 2,296,053 | - |
| Repayments of long-term obligations | (907,731 | |
| Net increase (decrease) in commercial paper outstanding | 456,800 | |
| Costs associated with issuance of debt | (16,521 | |
| Repurchases of common stock | (1,641,851 | |
| Payments of cash dividends | (372,423 | |
| Other equity and related transactions | 31,208 | |
| Net cash provided by (used in) financing activities | (154,465 | |
| | | |
| Net increase (decrease) in cash and cash equivalents | 17,902 | |
| Cash and cash equivalents, beginning of period | 344,829 | |
| Cash and cash equivalents, end of period | \$ 362,731 | \$ 488,662 |
| Supplemental cash flow information: | | |
| Cash paid for: | | |
| Interest | \$ 154,133 | \$ 133,274 |
| Income taxes | \$ 421,678 | |
| Supplemental schedule of non-cash investing and financing activities: | | |
| Right of use assets obtained in exchange for new operating lease liabiliti | ies \$ 1,314,045 | \$ 1,373,392 |
| Purchases of property and equipment awaiting processing for payment, | | |
| included in Accounts payable | \$ 152,579 | \$ 98,421 |

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES Selected Additional Information

(Unaudited)

Sales by Category (in thousands)

| | For the Qu | | |
|---------------|--------------------|--------------------|----------|
| | October 28 2022 | October 29 2021 | % Change |
| Consumables | \$ 7,664,806 | \$ 6,704,750 | 14.3% |
| Seasonal | 942,831 | 913,872 | 3.2% |
| Home products | 574,425 | 551,109 | 4.2% |
| Apparel | 282,829 | 348,108 | -18.8% |
| Net sales | \$ 9,464,891 | \$ 8,517,839 | 11.1% |

For the 39 Weeks Ended October 28 October 29 2022 2021 % Change Consumables \$22,101,146 \$19,695,835 12.2% Seasonal 2,991,113 3,054,565 -2.1% 1,674,013 -0.6% Home products 1,683,614 875,684 -22.8% Apparel 1,134,987 \$27,641,956 \$25,569,001 8.1% Net sales

Store Activity For the 39 Weeks Ended October 28 October 29 2022 2021 18,130 17,177 Beginning store count New store openings 734 798 Store closings (46)(60) 688 738 Net new stores 18,818 17,915 Ending store count 140,517 132,756 Total selling square footage (000's) 5.8% 5.8% Growth rate (square footage)

Contacts

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