

# DOLLAR GENERAL CORP

## **FORM 8-K** (Current report filing)

Filed 08/09/02 for the Period Ending 08/08/02

|             |  |
|-------------|--|
| Address     | 100 MISSION RIDGE<br>GOODLETTSVILLE, TN, 37072 |
| Telephone   | 6158554000                                     |
| CIK         | 0000029534                                     |
| Symbol      | DG   |
| SIC Code    | 5331 - Retail-Variety Stores                   |
| Industry    | Discount Stores                                |
| Sector      | Consumer Cyclical                              |
| Fiscal Year | 02/02  |

# DOLLAR GENERAL CORP

## FORM 8-K (Unscheduled Material Events)

Filed 8/9/2002 For Period Ending 8/8/2002

|             |  |
|-------------|--|
| Address     | 100 MISSION RIDGE<br>GOODLETTSVILLE, Tennessee 37072 |
| Telephone   | 615-855-4000   |
| CIK         | 0000029534   |
| Industry    | Retail (Specialty)                                   |
| Sector      | Services   |
| Fiscal Year | 01/31  |

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

## FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 8, 2002

## Dollar General Corporation

---

(Exact Name of Registrant as Specified in Charter)

Tennessee

001-11421

61-0502302

---

(State or Other Jurisdiction of Incorporation) (Commission File Number) (I.R.S. Employer Identification No.)

---

100 Mission Ridge  
Goodlettsville, Tennessee

37072

---

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: (615) 855-4000

(Former name or former address, if changed since last report)

### ITEM 9. REGULATION FD DISCLOSURE

On August 8, 2002, Dollar General Corporation (the "Company") issued a news release containing July sales results for the four-week period ending August 2, 2002, an announcement that the Company will host a conference call on August 29, 2002, and the August sales outlook. A copy of the news release is attached hereto and is incorporated by reference as Exhibit 99.1.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Dollar General Corporation**  
(Registrant)

*August 8, 2002*

*By: /s/ Susan S. Lanigan*

-----  
*Susan S. Lanigan*  
*Vice President, General Counsel and*  
*Corporate Secretary*

### **Exhibit Index**

Exhibit No. Item

99.1 News release of August 8, 2002

Investor Contact: Media Contact:  
 Emma Jo Kauffman Andrea Turner  
 (615) 855-5525 (615) 855-5209

**DOLLAR GENERAL REPORTS INCREASED JULY SALES;  
 ANNOUNCES SECOND QUARTER CONFERENCE CALL**

GOODLETTSVILLE, Tenn. - August 8, 2002 - Dollar General Corporation (NYSE: DG) today reported total retail sales for the July four-week period ended August 2, 2002, equaled \$434.3 million compared with \$375.6 million last year, an increase of 15.6 percent. Same-store sales for the July period increased 6.6 percent compared with a 6.6 percent increase in the July period of 2001. The average customer purchase in July was approximately \$8.22, a decrease of approximately one percent compared with the average transaction in the same period last year. Customer transactions in same-stores increased approximately seven percent.

July sales by major merchandise category:

|                       | 2002<br>Percent of Sales | 2001<br>Percent of Sales | Est. Same-Store<br>Sales Change |
|-----------------------|--------------------------|--------------------------|---------------------------------|
|                       | -----                    | -----                    | -----                           |
| Highly Consumable     | 64%                      | 61%                      | +11%                            |
| Home Products         | 12%                      | 13%                      | -3%                             |
| Basic Clothing        | 10%                      | 11%                      | -1%                             |
| Hardware and Seasonal | 14%                      | 15%                      | +3%                             |

For the second quarter ended August 2, 2002, Dollar General's total retail sales increased 18.7 percent to \$1.45 billion from \$1.22 billion for the second quarter ended August 3, 2001. Same-store sales for the second quarter increased 9.6 percent. During the quarter, the Company opened 172 new stores and closed 12 stores.

For the 26-week period ended August 2, 2002, Dollar General's total retail sales increased 17.2 percent to \$2.84 billion from \$2.43 billion in the same period a year ago. Same-store sales for the 26-week period increased 8.1 percent. Year-to-date, the Company has opened 372 new stores and closed 21 stores. As of August 2, 2002, Dollar General operated 5,891 stores in 27 states.

Dollar General is scheduled to announce earnings for the second quarter ended August 2, 2002, on Thursday, August 29, 2002. The Company will host a conference call on Thursday, August 29, 2002, at 5 p.m. EDT to discuss the quarter's results. The passcode for the conference call is "Dollar General." If you wish to participate, please call (212) 547-0138 at least 10 minutes before the conference call is scheduled to begin. The call will also be broadcast live online at [www.dollargeneral.com](http://www.dollargeneral.com).

August Sales Outlook:

For the four-week period ending August 30, 2002, the Company expects total sales to increase fourteen to sixteen percent. Same-store sales are expected to increase five to seven percent compared with a same-store sales increase of 6.7 percent in the August period last year. August sales results will be released on Thursday, September 5, 2002.

Weekly sales trends are announced on Mondays after the market closes and are available online at [www.dollargeneral.com](http://www.dollargeneral.com) or by calling (615) 855-5529.

This press release contains historical and forward-looking information. The words "believe," "anticipate," "project," "plan," "expect," "estimate," "objective," "forecast," "goal," "intend," "will likely result," or "will continue" and similar expressions identify forward-looking statements. The forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company believes the assumptions underlying these forward-looking statements are reasonable; however, any of the assumptions could be inaccurate, and therefore, actual results may differ materially from those projected in the forward-looking statements. The factors that may result in actual results differing from such forward-looking information include, but are not limited to: the Company's ability to maintain adequate liquidity through its cash resources and credit facilities; the Company's ability to comply with the terms of the Company's credit facilities (or obtain waivers for non-compliance); general transportation and distribution delays or interruptions; inventory risks due to shifts in market demand; changes in product mix; interruptions in suppliers' businesses; fuel price and interest rate fluctuations; a deterioration in general economic conditions caused by acts of war or terrorism; temporary changes in demand due to weather patterns; delays associated with building, opening and operating new stores; and the impact of the SEC inquiry related to the restatement of the Company's financial statements.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. The Company undertakes no obligation to publicly update or revise any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this release or to reflect the occurrence of unanticipated events.

---

**End of Filing**

Powered By **EDGAR**  
Online

© 2005 | EDGAR Online, Inc.