

# DOLLAR GENERAL CORP

## **FORM 8-K** (Current report filing)

Filed 12/07/01 for the Period Ending 12/07/01

Address	100 MISSION RIDGE GOODLETTSVILLE, TN, 37072
Telephone	6158554000
CIK	0000029534
Symbol	DG
SIC Code	5331 - Retail-Variety Stores
Industry	Discount Stores
Sector	Consumer Cyclical
Fiscal Year	02/02

# DOLLAR GENERAL CORP

## FORM 8-K (Unscheduled Material Events)

Filed 12/7/2001 For Period Ending 12/7/2001

Address	100 MISSION RIDGE GOODLETTSVILLE, Tennessee 37072
Telephone	615-855-4000
CIK	0000029534
Industry	Retail (Specialty)
Sector	Services
Fiscal Year	01/31

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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## FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 7, 2001

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## Dollar General Corporation

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(Exact Name of Registrant as Specified in Charter)

Tennessee	001-11421	61-0502302
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(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

100 Mission Ridge  
Goodlettsville, Tennessee 37072

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(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (615) 855-4000

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(Former name or former address, if changed since last report)

## ITEM 9. REGULATION FD DISCLOSURE

On December 6, 2001, Dollar General Corporation (the "Company") issued a news release with respect to November sales results and December sales expectations. Information regarding unaudited category sales and unaudited customer transactions for the four-weeks ending November 30, 2001, was also disclosed. Copies of the news release and the data regarding unaudited sales and customer transactions are incorporated herein by reference and attached hereto as Exhibits 99.1 and 99.2. The Company is filing this 8-K pursuant to the Securities and Exchange Commission's Regulation FD.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### DOLLAR GENERAL CORPORATION (Registrant)

*December 7, 2001*

*By: /s/ Larry K. Wilcher  
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Larry K. Wilcher  
General Counsel and  
Corporate Secretary*

Exhibit Index  
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Exhibit No.	Item
99.1	News Release issued by Dollar General Corporation dated December 6, 2001
99.2	Dollar General Corporation unaudited category sales and unaudited customer transactions

## Exhibit 99.1

Investor Contact:  
Kiley Fleming  
(615) 855-5525

GOODLETTSVILLE, Tenn. - December 6, 2001 - Dollar General Corporation (NYSE: DG) today reported total retail sales for the four-week fiscal period ended November 30, 2001, equaled \$478.8 million compared with \$397.4 million for the four-week period ended November 24, 2000, an increase of 20.5 percent. Because of the Company's 53-week fiscal year in 2000, the Company's fiscal and calendar periods in 2001 do not coincide. For the four-week calendar period ended November 30, 2001, total sales increased 13.7 percent and same-store sales increased 2.8 percent compared with a 1.4 percent increase in same-store sales for the four-week period ended December 1, 2000. During the period, the Company experienced a double-digit sales increase in the hardware, toys and seasonal merchandise category. The Company experienced a sales decline in the basic apparel category, which may have been adversely impacted by warmer than normal temperatures in the Company's markets.

For the 43-week fiscal period ended November 30, 2001, Dollar General's total retail sales increased 20.2 percent to \$4.2 billion from \$3.5 billion for the 43-week period ended November 24, 2000. For the 43-week calendar period ended November 30, 2001, total sales increased 18.8 percent and same-store sales increased 7.1 percent compared with a 0.7 percent increase in same-store sales for the 43-week period ended December 1, 2000.

### Sales Outlook:

Because of the Company's 53-week fiscal year in 2000, the Company's fiscal and calendar periods in 2001 do not coincide. For the five-week fiscal period of December ending January 4, 2002, the Company expects total sales to increase 5-7 percent compared with total sales for the five-week period ended December 29, 2000. For the five-week calendar period, same-store sales are expected to increase 3-5 percent compared with a flat same-store sales comparison for the five-week period ended January 5, 2001. December sales results will be released on Thursday, January 10, 2002.

Weekly sales trends are announced on Mondays after the market closes and can be attained online at [www.dollargeneral.com](http://www.dollargeneral.com) or by calling (615) 855-5529.

Dollar General operates more than 5,400 neighborhood stores in 27 states.

This press release contains historical and forward-looking information. The forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company believes the assumptions underlying these forward-looking statements are reasonable; however, any of the assumptions could be inaccurate, and therefore, actual results may differ materially from those projected in the forward-looking statements. The factors that may result in actual results differing from such forward-looking information include, but are not limited to: the Company's ability to maintain adequate liquidity through its cash resources and credit facilities; the Company's ability to comply with the terms of the Company's credit facilities (or obtain waivers for non-compliance), including with respect to the timely delivery of the Company's financial statements; general transportation and distribution delays or interruptions; inventory risks due to shifts in market demand; changes in product mix; interruptions

in suppliers' businesses; fuel price and interest rate fluctuations; a deterioration in general economic conditions caused by acts of war or terrorism; temporary changes in demand due to weather patterns; delays associated with building, opening and operating new stores; the results of the Company's on-going restatement and audit process; the degree of cooperation between the predecessor auditor and the successor auditor in the audit process; and the impact of the litigation and any regulatory proceedings related to such restatements. The Company undertakes no obligation to publicly release any revisions to any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this report or to reflect the occurrence of unanticipated events.

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**Exhibit 99.2**

Exhibit 99.2 Unaudited category sales and unaudited customer transactions

DOLLAR GENERAL CORPORATION  
UNAUDITED CATEGORY SALES  
For the Four Week Calendar Period

	Estimated Same-Stores % Chg -----	--- For the Four Weeks Ended ---	
		November 30, 2001 Sales Mix -----	November 24, 2000 Sales Mix -----
Highly Consumable	8%	53%	53%
Hardware and Seasonal	11%	22%	18%
Basic Clothing	-15%	11%	13%
Home Products	-8%	15%	16%
	---	---	---
TOTAL	2.8%	100%	100%
Hardlines	5%	86%	84%
Softlines	-11%	14%	16%
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TOTAL	2.8%	100%	100%

**DOLLAR GENERAL CORPORATION  
UNAUDITED CUSTOMER TRANSACTIONS**

Total-Stores  
For the Four-Week Fiscal Period

	--- For the Four Weeks Ended ---	
	% Chg	
Same-Store Sales	20.5%	
Customer Transactions	18%	
Average Customer Purchase	2%	

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**End of Filing**

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