

DOLLAR GENERAL CORP

FORM 8-K (Current report filing)

Filed 03/17/05 for the Period Ending 03/17/05

Address	100 MISSION RIDGE GOODLETTSVILLE, TN, 37072
Telephone	6158554000
CIK	0000029534
Symbol	DG
SIC Code	5331 - Retail-Variety Stores
Industry	Discount Stores
Sector	Consumer Cyclical
Fiscal Year	02/02

DOLLAR GENERAL CORP

FORM 8-K (Unscheduled Material Events)

Filed 3/17/2005 For Period Ending 3/17/2005

Address	100 MISSION RIDGE GOODLETTSVILLE, Tennessee 37072
Telephone	615-855-4000
CIK	0000029534
Industry	Retail (Specialty)
Sector	Services
Fiscal Year	01/31

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

Current Report
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 17, 2005

Dollar General Corporation

(Exact Name of Registrant as Specified in Charter)

Tennessee	001-11421	61-0502302
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

100 Mission Ridge
Goodlettsville, Tennessee 37072

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (615) 855-4000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On March 17, 2005, Dollar General Corporation (the "Company") issued a news release regarding results of operations and financial condition for the fourth quarter and fiscal year ended January 28, 2005. The news release is attached hereto as Exhibit 99 and incorporated by reference as if fully set forth herein.

ITEM 7.01. REGULATION FD DISCLOSURE

The information set forth in Item 2.02 above is incorporated herein by reference. The press release also set forth information regarding the planned conference call and webcast to discuss fourth quarter and fiscal 2005 year-end earnings, the outlook for fiscal 2005 and other matters.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

- (a) Financial Statements of businesses acquired. N/A
- (b) Pro Forma Financial Information. N/A
- (c) Exhibits. See Exhibit Index immediately following the signature page hereto.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 17, 2005

DOLLAR GENERAL CORPORATION

By: /s/ Susan S. Lanigan

Susan S. Lanigan
Executive Vice President and
General Counsel

EXHIBIT INDEX

Exhibit No. -----	Description -----
99	News release dated March 17, 2005.

Dollar General Announces Fourth Quarter and Fiscal Year Results and 2005 Outlook

GOODLETTSVILLE, Tenn.--(BUSINESS WIRE)--March 17, 2005--Dollar General Corporation (NYSE:DG) today reported unaudited financial results for its fourth quarter and fiscal year ended January 28, 2005. Net income for the 2004 fourth quarter increased 31 percent to \$133.9 million, or \$.41 per share on a diluted basis. Full year 2004 net income increased 15 percent to \$344.2 million, or \$1.04 per share on a diluted basis compared to \$.89 per share in 2003. The 2003 reported amounts include a \$10 million, or \$.03 per diluted share, non-tax deductible civil penalty to be paid to The Securities and Exchange Commission (the "penalty"). Excluding the impact of the penalty, net income for the 2004 fourth quarter and fiscal year increased by 19 percent and 11 percent, respectively, and diluted earnings per share for the 2004 fourth quarter and fiscal year increased by 24 percent and 13 percent, respectively. Operating margin in this year's fourth quarter was 10.0 percent versus last year's fourth quarter operating margin of 8.9 percent (9.4 percent, excluding the penalty).

"I am very pleased with our accomplishments in 2004, particularly in the fourth quarter," said David Perdue, Chairman and Chief Executive Officer. "We achieved our financial targets even though our core customers faced significant economic challenges. We were able to serve their needs while growing our store base and moving forward on our longer term operating initiatives, such as EZstore." As previously reported, net sales for the fourth quarter totaled \$2.20 billion in fiscal 2004, an increase of 11.7 percent over fiscal 2003 fourth quarter sales of \$1.97 billion. The increase resulted primarily from net new stores and a same-store sales increase of 3.0 percent.

Gross profit during the quarter was \$660.0 million, or 30.0 percent of sales, versus \$576.5 million, or 29.3 percent of sales, in the prior year. Significant factors contributing to the increase in gross profit as a percentage of sales were increases in markups on beginning inventory and inventory purchases received during the quarter as well as fewer promotional markdowns taken after the holiday season this year as compared to last year. These improvements were partially offset by higher transportation expenses, impacted by higher fuel costs.

Selling, general and administrative ("SG&A") expenses for the quarter were \$439.6 million, or 20.0 percent of sales, in the current year, versus \$392.2 million, or 19.9 percent of sales, in the prior year. Increased rental expense on the Company's leased properties, fees associated with the acceptance of debit cards, and increases in the costs of workers' compensation and other insurance programs were partially offset by store labor leverage, resulting from improved store-level efficiencies, and lower administrative bonus expense.

For the 2004 fiscal year, net sales totaled \$7.66 billion, an increase of 11.5 percent over fiscal 2003 sales of \$6.87 billion. The increase resulted primarily from net new stores and a same-store sales increase of 3.2 percent.

Gross profit for 2004 was \$2.26 billion, or 29.5 percent of net sales, compared with \$2.02 billion, or 29.4 percent of net sales in 2003. Although gross profit as a percentage of sales has been pressured during the year by a higher percent of consumable items in our sales mix and by higher fuel costs, the Company was able to more than offset these pressures primarily by achieving higher markups on its inventory.

SG&A expenses for fiscal 2004 were \$1.71 billion, or 22.3 percent of sales, compared with \$1.50 billion, or 21.8 percent of sales, in 2003. The increase in SG&A, as a percentage of sales, is due to a number of factors, including increases in store occupancy costs, primarily due to increased rental expense on the Company's leased store locations, fees associated with increased usage of debit cards, consulting expenses relating to the Company's store operations project ("EZstore") and its Sarbanes-Oxley compliance efforts, and increased costs associated with store physical inventory counts.

Interest expense in 2004 was \$28.8 million compared to \$35.6 million in 2003. This decrease is due in large part to capitalizing interest on the Company's distribution center construction and expansion projects during the year as well as lower debt issuance cost amortization, resulting from a mid-year 2004 amendment to the Company's revolving credit facility.

For the 2004 fiscal year, the Company's income tax rate was 35.6 percent compared to 37.3 percent in fiscal 2003. This tax rate decrease is primarily the result of adjustments to certain contingent state income tax liabilities, net of the federal tax effect, recorded in the second quarter of 2004. The tax rate in 2003 was unfavorably impacted by the non-deductible penalty described earlier.

Total merchandise inventories at the end of the 2004 fiscal year were \$1.38 billion compared to \$1.16 billion at the end of fiscal 2003, a 19 percent increase, or a 9 percent increase on a per store basis. The largest portion of the increase in inventories resulted from the Company's focus on improving in-stock levels of core merchandise at the stores. New initiatives, including the expansion of the perishable food program and the addition of certain core apparel items, magazines and Hispanic food items also contributed to the inventory increase. In addition, due to an early Easter in 2005, the Company received more seasonal merchandise for Spring 2005 before the end of fiscal 2004. In 2005, the Company plans to focus on lowering its per store inventory levels.

Cash capital expenditures for 2004 totaled \$282.1 million compared with \$139.2 million for 2003. During the year, the Company opened 722 new stores, including 13 Dollar General Markets. The Company also added additional apparel fixtures to most stores and installed refrigerated coolers to an additional 3,670 existing stores. As of January 28, 2005, the Company operated 7,320 stores, including 15 Dollar General Markets. Ninety-four percent of all Dollar General stores were equipped with coolers, and 86 percent of all stores were accepting food stamps, or EBT, as of January 28, 2005.

In addition, fiscal 2004 capital expenditures included investments in the Company's transportation and distribution networks, including the completion of the expansion of its South Boston, VA distribution center, the substantial completion of the expansion of its Ardmore, OK distribution center and the substantial completion of the construction of its new distribution center in South Carolina.

During the year, the Company repurchased approximately 11.0 million shares of its common stock for \$209.3 million, including the remaining 10.5 million shares authorized under its 12 million share repurchase authorization that expired on March 15, 2005, and 0.5 million shares purchased under its current 10 million share authorization that expires November 30, 2005.

Comments Regarding Restatement for Lease Accounting Adjustments

The financial statements for 2004 and the restated financial statements for 2003 referred to in this release have been prepared using the accounting practices for leases described in the Company's press release dated March 3, 2005. The impact of the change in accounting was not significant in either year.

2005 Outlook

The Company expects diluted earnings per share ("EPS") of between \$1.14 and \$1.19 for fiscal 2005, including a charge of approximately \$0.01 per share in the second half of the year relating to the expensing of stock options as required by Statement of Financial Accounting Standards No. 123R, "Share-Based Payment." The Company expects EPS of \$0.21-\$0.22 for its first quarter ending April 29, 2005. The Company anticipates that its gross margin computation will be impacted during the year by the conversion of its retail inventory accounting systems from 10 inventory departments to 23 departments. While this conversion is not expected to have a material impact on gross margin for the year, it is expected to negatively impact quarters with higher percentages of highly consumables sales and, conversely, it is expected to positively impact the fourth quarter which typically has higher seasonal merchandise sales. In 2005, Dollar General plans to spend approximately \$350 million on capital expenditures.

Commenting on the outlook for 2005, Perdue said, "We have provided an EPS outlook for 2005 that is consistent with our internal plan, but as I did last year, I would like to add a cautionary note. Our core customers are still faced with high unemployment rates, and gasoline and fuel costs continue to be an issue for our customers as well as a significant cost item for the Company. We are also managing quite a bit of change in our stores and distribution centers with the implementation of EZstore. Although I am confident that our operating initiatives will bring positive near-term and long-term benefits, change is always accompanied by the risk of near-term disruption."

The following are highlights of the Company's more significant operating initiatives for 2005:

- Implement EZstore in approximately half of our stores by the end of the year, including the purchase of necessary equipment, changes to certain distribution center processes and the conversion of trailers to support EZstore. Capital expenditures relating to this initiative in 2005 are expected to be approximately \$53 million, which is the primary reason for an increase in capital expenditures over fiscal 2004;
- Open approximately 730 new stores, including at least 30 Dollar General Market stores, continuing the Company's western expansion and expanding the Market concept to new geographic areas;
- Complete construction of the Jonesville, South Carolina distribution center, scheduled to open in June 2005;
- Identify the location for and begin construction of our ninth distribution center;
- Improve inventory management, including maintaining high store in-stock levels, better managing of safety stocks at the distribution centers, executing our seasonal merchandise sell-through strategy, and reducing inventory on a per store basis;
- Continue to focus on sales and profit growth including expansion of Dollar General Markets, additional "treasure hunt" merchandise and improved productivity in our larger format stores;
- Continue to focus on the reduction of inventory shrink; and
- Continue to decrease store manager turnover through better human resource management, including improved hiring, training and succession planning.

Conference Call

The Company will host a conference call on Thursday, March 17, 2005, at 10 a.m. EST to discuss the year's results and the outlook for 2005. The security code for the conference call is "Dollar General." If you wish to participate, please call (334) 260-2280 at least 10 minutes before the conference call is scheduled to begin. The call will also be broadcast live online at www.dollargeneral.com and can be accessed by clicking on the homepage "Spotlight Item." A replay of the conference call will be available until 5 p.m. EST on Thursday, March 31, online or by calling (334) 323-7226. The replay pass code is 13584540.

Non-GAAP Disclosures

This release, or the tables accompanying this release, includes certain financial information not derived in accordance with generally accepted accounting principles ("GAAP"), including 2003 net income, diluted earnings per share, operating profit margin, return on invested capital and return on assets, each of which excludes a non-deductible civil penalty relating to the Company's restatement of its financial statements for the years 1998 through 2000. The Company believes that this information is useful to investors as it indicates more clearly the Company's comparative year-to-year operating results. Management may also use this information to better understand the Company's underlying operating results. In addition, the return on invested capital, included in this release, may be considered a non-GAAP financial measure. Management believes that return on invested capital is useful because it provides investors with additional useful information for evaluating the efficiency of the Company's capital deployed in its operations. None of this information should be considered a substitute for any measures derived in accordance with GAAP. The Company has included its calculation of return on invested capital and reconciliations of these non-GAAP financial measures to the most comparable GAAP financial measures in the accompanying schedules.

Forward-Looking Information

This press release contains forward-looking information, such as the information in the section entitled "2005 Outlook." The words "believe," "anticipate," "project," "plan," "schedule," "expect," "estimate," "objective," "forecast," "goal," "intend," "will likely result," or "will continue"

and similar expressions generally identify forward-looking statements. These matters involve risks, uncertainties and other factors that may cause the actual performance of the Company to differ materially from that expressed or implied by these forward-looking statements. All forward-looking information should be evaluated in the context of these risks, uncertainties and other factors. The Company believes the assumptions underlying these forward-looking statements are reasonable; however, any of the assumptions could be inaccurate and, therefore, actual results may differ materially from those projected by, or implied in, the forward-looking statements. Factors that may result in actual results differing from such forward-looking information include, but are not limited to:

- transportation and distribution delays or interruptions both domestically and internationally;
- labor shortages in the trucking industry;
- the Company's ability to negotiate effectively the cost and purchase of merchandise;
- prolonged or repeated price increases of certain raw materials that could affect vendors' product costs;
- inventory risks due to shifts in market demand;
- changes in product mix;
- interruptions in suppliers' businesses;
- the inability to execute operating initiatives;
- costs and potential problems and interruptions associated with implementation of new or upgraded systems and technology or with maintenance or adequate support of existing systems;
- fuel price and interest rate fluctuations;
- a continued rise in health insurance costs or workers' compensation costs;
- a deterioration in general economic conditions whether caused by acts of war, terrorism or other factors;
- changes in demand due to unexpected or unusual weather patterns;
- seasonality of the Company's business such as a sales shortfall during the Christmas selling season;
- unanticipated changes in the federal or state minimum wage or living wage requirements;
- changes in federal or state regulations governing the sale of the Company's products, particularly "over-the-counter" medications or health products;
- excessive costs and delays associated with building, opening and operating new stores;
- excessive costs and delays associated with building, opening, expanding or converting new or existing distribution centers;
- the reputational and financial impact of the Securities and Exchange Commission ("SEC") inquiry related to the restatement of certain of the Company's financial statements;
- results of other legal proceedings and claims; and
- other risk factors described in the Company's Form 10-K for the fiscal year ended January 30, 2004, filed with the SEC on March 16, 2004, the Company's most recent Quarterly Report on Form 10-Q, and elsewhere in this press release.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. Except as may be required by law, the Company disclaims any obligation to publicly update or revise any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this release or to reflect the occurrence of unanticipated events. Readers are advised, however, to consult any further disclosures the Company may make on related subjects in its public disclosures or documents filed with the SEC.

(Dollars in thousands)

Subject to reclassification	January 28, 2005	January 30, 2004
	(Unaudited)	(Unaudited) (Restated)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 232,830	\$ 345,899
Short-term investments	42,925	68,726
Merchandise inventories	1,376,537	1,157,141
Deferred income taxes	24,908	30,413
Prepaid expenses and other current assets	53,702	50,036
Total current assets	1,730,902	1,652,215
Property and equipment, at cost	1,940,335	1,709,722
Less: accumulated depreciation and amortization	858,538	751,131
Net property and equipment	1,081,797	958,591
Other assets, net	29,264	11,270
Total assets	\$2,841,963	\$2,622,076
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term obligations	\$ 12,860	\$ 16,670
Accounts payable	409,327	383,791
Accrued expenses and other	333,889	303,156
Income taxes payable	69,616	45,725
Total current liabilities	825,692	749,342
Long-term obligations	258,462	265,337
Deferred income taxes	72,750	52,504
Shareholders' equity:		
Preferred stock	-	-
Common stock	164,086	168,095
Additional paid-in capital	421,600	376,930
Retained earnings	1,103,051	1,015,382
Accumulated other comprehensive loss	(973)	(1,161)
Other shareholders' equity	1,687,764	1,559,246
Total shareholders' equity	1,685,059	1,554,893
Total liabilities and shareholders' equity	\$2,841,963	\$2,622,076

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES

Consolidated Statements of Income

(Dollars in thousands, except per share amounts)

(Unaudited)

Subject to reclassification

	For the Years Ended			
	January 28, 2005	% of Net Sales	January 30, 2004	% of Net Sales
			(Restated)	
Net sales	\$7,660,927	100.00%	\$6,871,992	100.00%
Cost of goods sold	5,397,735	70.46	4,853,863	70.63
Gross profit	2,263,192	29.54	2,018,129	29.37
Selling, general and administrative	1,706,216	22.27	1,497,665	21.79
Penalty	-	-	10,000	0.15

Operating profit	556,976	7.27	510,464	7.43
Interest income	(6,575)	(0.09)	(4,103)	(0.06)
Interest expense	28,794	0.38	35,606	0.52
Income before taxes on income	534,757	6.98	478,961	6.97
Provision for taxes on income	190,567	2.49	178,465	2.60
Net income	\$ 344,190	4.49%	\$ 300,496	4.37%

Diluted earnings per share	\$ 1.04	\$ 0.89
Weighted average diluted shares (000s)	332,068	337,636
Dividends per share	\$ 0.160	\$ 0.140

For the 13 Weeks Ended

	January 28, 2005	% of Net Sales	January 30, 2004	% of Net Sales
			(Restated)	
Net sales	\$2,197,538	100.00%	\$1,966,488	100.00%
Cost of goods sold	1,537,561	69.97	1,389,992	70.68
Gross profit	659,977	30.03	576,496	29.32
Selling, general and administrative	439,633	20.01	392,172	19.94
Penalty	-	-	10,000	0.51
Operating profit	220,344	10.03	174,324	8.86
Interest income	(1,845)	(0.08)	(1,998)	(0.10)
Interest expense	7,218	0.33	8,215	0.42
Income before taxes on income	214,971	9.78	168,107	8.55
Provision for taxes on income	81,079	3.69	65,782	3.35
Net income	\$ 133,892	6.09%	\$ 102,325	5.20%

Diluted earnings per share	\$ 0.41	\$ 0.30
Weighted average diluted shares (000s)	330,402	339,866
Dividends per share	\$ 0.040	\$ 0.035

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(Dollars in thousands)

(Unaudited)

Subject to reclassification	For the Years Ended	
	January 28, 2005	January 30, 2004
		(Restated)
Cash flows from operating activities:		
Net income	\$344,190	\$300,496
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	164,478	152,019
Deferred income taxes	25,751	19,555
Tax benefit from stock option exercises	9,657	14,565
Change in operating assets and liabilities:		
Merchandise inventories	(219,396)	(34,110)
Prepaid expenses and other current assets	(3,666)	(16,304)
Accounts payable	12,221	32,328
Accrued expenses and other	35,048	60,523
Income taxes	23,793	(21,464)
Other	(12,377)	5,166

Net cash provided by operating activities	379,699	512,774
Cash flows from investing activities:		
Purchases of property and equipment	(282,135)	(139,202)
Purchases of short-term investments	(220,200)	(199,950)
Sales of short-term investments	246,001	132,725
Purchase of promissory notes	-	(49,582)
Proceeds from sale of property and equipment	3,324	269
Net cash used in investing activities	(253,010)	(255,740)
Cash flows from financing activities:		
Net borrowings under revolving credit facilities	-	-
Repayments of long-term obligations	(12,539)	(15,907)
Payment of cash dividends	(52,682)	(46,883)
Proceeds from exercise of stock options	34,128	49,485
Repurchases of common stock	(209,295)	(29,687)
Other financing activities	630	73
Net cash used in financing activities	(239,758)	(42,919)
Net increase (decrease) in cash and cash equivalents		
	(113,069)	214,115
Cash and cash equivalents, beginning of period	345,899	131,784
Cash and cash equivalents, end of period	\$232,830	\$345,899
Supplemental schedule of noncash investing and financing activities:		
Purchases of property and equipment awaiting processing for payment, included in Accounts payable	\$ 13,315	\$ 10,160
Purchases of property and equipment under capital lease obligations	\$ 1,844	\$ 996

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES
Selected Additional Information
(Unaudited)

Net Sales by Category (in thousands)

	13 Weeks Ended		
	January 28, 2005	January 30, 2004	% Change
Highly consumable	\$1,292,227	\$1,112,081	16.2%
Seasonal	453,825	418,162	8.5%
Home products	253,323	246,121	2.9%
Basic clothing	198,163	190,124	4.2%
Total sales	\$2,197,538	\$1,966,488	11.7%

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES
Selected Additional Information
(Unaudited)

Net Sales by Category (in thousands)

	Year Ended		
	January 28, 2005	January 30, 2004	% Change
Highly consumable	\$4,825,051	\$4,206,878	14.7%
Seasonal	1,263,991	1,156,114	9.3%
Home products	879,476	860,867	2.2%
Basic clothing	692,409	648,133	6.8%
Total sales	\$7,660,927	\$6,871,992	11.5%

New Store Activity

	Year Ended	
	January 28, 2005	January 30, 2004
Beginning store count	6,700	6,113
New store openings	722	673
Store closings	102	86
Net new stores	620	587
Ending store count	7,320	6,700
Total selling square footage (000's)	50,015	45,354

Customer Transaction Data

	13 Weeks Ended		Year Ended	
	January 28, 2005	January 30, 2004	January 28, 2005	January 30, 2004
Percentage increase in same-store customer transactions	+2.0 %	+2.3 %	+2.7 %	+3.5 %
Average customer purchase (total stores)	\$ 9.26	\$ 9.09	\$ 8.64	\$ 8.56

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES

Reconciliation of Non-GAAP Disclosures

(In thousands, except per share amounts)

	13 Weeks Ended January 30, 2004	Year Ended January 30, 2004
	(Restated)	
Net Income and Earnings Per Share		
Net income in accordance with GAAP	\$ 102,325	\$ 300,496
Non-deductible penalty	10,000	10,000
Net income, excluding non-deductible penalty	\$ 112,325	\$ 310,496
Weighted average diluted shares outstanding	339,866	337,636
Diluted earnings per share, excluding non-deductible penalty	\$ 0.33	\$ 0.92
Operating Profit Margin		
Operating profit in accordance with GAAP	\$ 174,324	\$ 510,464
Non-deductible penalty	10,000	10,000
Operating profit, excluding non-deductible penalty	\$ 184,324	\$ 520,464
Operating profit, excluding non-deductible penalty, % to sales	9.4%	7.6%

DOLLAR GENERAL CORPORATION AND SUBSIDIARIES

Non-GAAP Disclosures

Return on Invested Capital (a)

For the Years Ended

(Dollars in thousands)	January 28, 2005	January 30, 2004
	-----	-----
		(Restated)
Net income	\$ 344,190	\$ 300,496
Add:		
Interest expense, net	22,219	31,503
Rent expense	291,215	248,487
Tax effect of interest and rent	(111,583)	(104,436)
	-----	-----
Interest and rent, net of tax	201,851	175,554
	-----	-----
Return, net of tax	\$ 546,041	\$ 476,050
Non-deductible penalty	-	10,000
	-----	-----
Return excluding non-deductible penalty	\$ 546,041	\$ 486,050
	=====	=====
 Average Invested Capital:		
Average long-term obligations (b)	\$ 288,539	\$ 309,234
Shareholders' equity (c)	1,555,664	1,399,684
Average rent x 8 (d)	2,158,808	1,861,960
	-----	-----
Invested capital	\$4,003,011	\$3,570,878
	=====	=====
 Return on invested capital	13.6%	13.3%
	=====	=====
Return on invested capital, excluding non-deductible penalty	13.6%	13.6%
	=====	=====

(a)The Company believes that the most directly comparable ratio calculated solely using GAAP measures is the ratio of net income to the sum of average long-term obligations, including current portion, and average shareholders' equity. This ratio was 18.7% and 17.6% for fiscal 2004 and 2003, respectively.

(b)Average long-term obligations is equal to the average long-term obligations, including current portion, measured at the end of each of the last five fiscal quarters.

(c)Average shareholders' equity is equal to the average shareholders' equity measured at the end of each of the last five fiscal quarters.

(d)Average rent expense is computed using a rolling two-year period. Average rent expense is multiplied by a factor of eight to capitalize operating leases in the determination of pretax invested capital. This is a conventional methodology utilized by credit rating agencies and investment bankers.

Return on Assets

(Dollars in thousands)	For the Years Ended	
	January 28, 2005	January 30, 2004
	-----	-----
		(Restated)
Net income	\$ 344,190	\$ 300,496
Non-deductible penalty	-	10,000
	-----	-----
Net income, excluding non-deductible penalty	344,190	310,496
	-----	-----
Average assets (a)	\$2,705,786	\$2,428,344
	-----	-----
Return on assets	12.7%	12.4%
	=====	=====
Return on assets, excluding non-deductible penalty	12.7%	12.8%
	=====	=====

(a)Average assets is equal to the average total assets measured at the end of each of the last five fiscal quarters.

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or
Media Contact:

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