

DOLLAR GENERAL CORP

FORM 8-K (Current report filing)

Filed 12/05/02 for the Period Ending 12/05/02

Address 100 MISSION RIDGE

GOODLETTSVILLE, TN, 37072

Telephone 6158554000

CIK 0000029534

Symbol DG

SIC Code 5331 - Retail-Variety Stores

Industry Discount Stores

Sector Consumer Cyclicals

Fiscal Year 02/02

DOLLAR GENERAL CORP

FORM 8-K

(Unscheduled Material Events)

Filed 12/5/2002 For Period Ending 12/5/2002

Address 100 MISSION RIDGE

GOODLETTSVILLE, Tennessee 37072

Telephone 615-855-4000 CIK 0000029534

Industry Retail (Specialty)

Sector Services Fiscal Year 01/31



SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 5, 2002

Dollar General Corporation

(Exact Name of Registrant as Specified in Charter)

Tennessee 001-11421 61-0502302

(State or Other Jurisdiction (Commission File Number) (I.R.S. Employer of Incorporation) Identification No.)

100 Mission Ridge <u>Goodlettsville, Tennessee 37072</u> (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (615) 855-4000

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS

- (a) Financial Statements. None.
- (b) Pro Form Financial Information. None.
- (c) Exhibits. See Exhibit Index immediately following the signature page hereto.

ITEM 9. REGULATION FD DISCLOSURE

On December 5, 2002, Dollar General Corporation issued a news release with respect to November sales results for the four-week period ending November 29, 2002 and the December sales outlook. A copy of the news release is attached hereto as Exhibit 99, and is incorporated by reference as if fully set forth herein.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DOLLAR GENERAL CORPORATION

Date: December 5, 2002

By:/s/ Susan S. Lanigan

Susan S. Lanigan Vice President, General Counsel and Corporate Secretary

EXHIBIT INDEX

Exhibit No. Description

99 News release dated December 5, 2002

Investor Contact: Media Contact: Emma Jo Kauffman Andrea Ewin Turner (615) 855-5525 (615) 855-5209

DOLLAR GENERAL REPORTS INCREASED NOVEMBER SALES

GOODLETTSVILLE, Tenn. - December 5, 2002 - Dollar General Corporation (NYSE: DG) today reported total retail sales for the November four-week period ended November 29, 2002, equaled \$522.4 million compared with \$478.8 million last year, an increase of 9.1 percent. Same-store sales for the November period increased 0.5 percent compared with a 2.8 percent increase in the November period of 2001. The average customer purchase in November was approximately \$8.86 compared to \$8.99 in the same period last year. Customer transactions in same-stores increased approximately 1.8 percent.

November sales by major merchandise category:

	2002 Percent of Sales	2001 Percent of Sales	Est. Same-Store Sales Change
Highly Consumable	57%	53%	+7%
Home Products	14%	15%	-3%
Basic Clothing	11%	10%	+5%
Hardware and Seasonal	18%	22%	-17%

Departments reporting the strongest same-store percentage sales increases for November include the infants, toddler and girls department, the home cleaning and food department and the men's and boy's department. Geographically, stores in Michigan, Georgia and Florida reported the strongest same-store sales.

For the 43-week period ended November 29, 2002, Dollar General's total retail sales increased 15.4 percent to \$4.9 billion from \$4.2 billion in the same period a year ago. Same-store sales for the 43-week period increased 6.4 percent.

Sales Outlook:

For the five-week December period ending January 3, 2003, the Company expects total sales to increase ten to thirteen percent. Same-store sales are expected to increase three to five percent compared with a same-store sales increase of 8.9 percent in the December period last year. December sales results will be released on Thursday, January 9, 2003.

THIS PRESS RELEASE CONTAINS FORWARD-LOOKING INFORMATION, INCLUDING INFORMATION REGARDING THE COMPANY'S FUTURE SALES OUTLOOK. THE WORDS "BELIEVE," "ANTICIPATE," "PROJECT," "PLAN," "EXPECT," "ESTIMATE," "OBJECTIVE," "FORECAST," "GOAL," "INTEND," "WILL LIKELY RESULT," OR "WILL CONTINUE" AND SIMILAR EXPRESSIONS GENERALLY IDENTIFY FORWARD-LOOKING STATEMENTS. THE COMPANY BELIEVES THE ASSUMPTIONS UNDERLYING THESE FORWARD-LOOKING STATEMENTS ARE REASONABLE: HOWEVER, ANY OF THE ASSUMPTIONS COULD BE INACCURATE, AND THEREFORE, ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE PROJECTED BY, OR IMPLIED IN, THE FORWARD-LOOKING STATEMENTS. A NUMBER OF FACTORS MAY RESULT IN ACTUAL RESULTS DIFFERING FROM SUCH FORWARD-LOOKING INFORMATION INCLUDING, BUT NOT LIMITED TO: THE COMPANY'S ABILITY TO MAINTAIN ADEQUATE LIQUIDITY THROUGH ITS CASH RESOURCES AND CREDIT FACILITIES; THE COMPANY'S ABILITY TO COMPLY WITH THE TERMS OF THE COMPANY'S CREDIT FACILITIES (OR OBTAIN WAIVERS FOR NON-COMPLIANCE); TRANSPORTATION AND DISTRIBUTION DELAYS OR INTERRUPTIONS, INCLUDING, BUT NOT LIMITED TO. THE IMPACT OF THE RECENT MANAGEMENT LOCKOUT OF THE WEST COAST DOCK-WORKERS AND ANY ONGOING WORK SLOWDOWN ON THE ECONOMY AND ON THE COMPANY'S ABILITY TO RECEIVE INVENTORY; INVENTORY RISKS DUE TO SHIFTS IN MARKET DEMAND; CHANGES IN PRODUCT MIX; INTERRUPTIONS IN SUPPLIERS' BUSINESSES; COSTS AND POTENTIAL PROBLEMS AND INTERRUPTIONS ASSOCIATED WITH IMPLEMENTATION OF NEW OR UPGRADED SYSTEMS AND TECHNOLOGY: FUEL PRICE AND INTEREST RATE FLUCTUATIONS: A DETERIORATION IN GENERAL ECONOMIC CONDITIONS CAUSED BY ACTS OF WAR OR TERRORISM: TEMPORARY CHANGES IN DEMAND DUE TO WEATHER PATTERNS; DELAYS ASSOCIATED WITH BUILDING, OPENING AND OPERATING NEW STORES; AND THE IMPACT OF THE SEC INOUIRY RELATED TO THE RESTATEMENT OF CERTAIN OF THE COMPANY'S FINANCIAL STATEMENTS.

READERS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS, WHICH SPEAK ONLY AS OF THE DATE OF THIS RELEASE. THE COMPANY DISCLAIMS ANY OBLIGATION TO PUBLICLY UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS CONTAINED HEREIN TO REFLECT EVENTS OR CIRCUMSTANCES OCCURRING AFTER THE DATE OF THIS RELEASE OR TO REFLECT THE OCCURRENCE OF UNANTICIPATED EVENTS.

End of Filing



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