

# DOLLAR GENERAL CORP

## **FORM 8-K** (Current report filing)

Filed 06/08/01 for the Period Ending 06/08/01

Address	100 MISSION RIDGE GOODLETTSVILLE, TN, 37072
Telephone	6158554000
CIK	0000029534
Symbol	DG
SIC Code	5331 - Retail-Variety Stores
Industry	Discount Stores
Sector	Consumer Cyclical
Fiscal Year	02/02

# DOLLAR GENERAL CORP

## FORM 8-K (Unscheduled Material Events)

Filed 6/8/2001 For Period Ending 6/8/2001

Address	100 MISSION RIDGE GOODLETTSVILLE, Tennessee 37072
Telephone	615-855-4000
CIK	0000029534
Industry	Retail (Specialty)
Sector	Services
Fiscal Year	01/31

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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## FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 8, 2001

## Dollar General Corporation

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(Exact Name of Registrant as Specified in Charter)

Tennessee	001-11421	61-0502302
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(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

100 Mission Ridge Goodlettsville, Tennessee	37072
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(Address of Principal Executive Offices)	(Zip Code)

Registrant's telephone number, including area code: (615) 855-4000

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(Former name or former address, if changed since last report)

**ITEM 9. REGULATION FD DISCLOSURE**

On June 7, 2001 Dollar General Corporation (the "Company") issued a news release with respect to May sales results, June sales expectations and sales expectations for the second quarter ending August 3, 2001. Information regarding unaudited category sales and unaudited customer transactions for the four weeks ending June 1, 2001 was also disclosed. Copies of the news release and the data regarding unaudited sales and customer transactions are incorporated herein by reference and attached hereto as Exhibits 99.1 and 99.2. The Company is filing this 8-K pursuant to the Securities and Exchange Commission's Regulation FD.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**DOLLAR GENERAL CORPORATION**  
(Registrant)

*June 8, 2001*

*By: /s/ Larry K. Wilcher*

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*Larry K. Wilcher*  
*General Counsel and*  
*Corporate Secretary*

Exhibit Index

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Exhibit No.	Item
99.1	News Release issued by Dollar General Corporation dated June 7, 2001
99.2	Dollar General Corporation unaudited category sales and unaudited customer transactions

## Exhibit 99.1

Investor Contact:  
Kiley Fleming  
(615) 855-5525

### **DOLLAR GENERAL REPORTS INCREASED MAY SALES**

GOODLETTSVILLE, Tenn. - June 7, 2001 - Dollar General Corporation (NYSE: DG) today reported total retail sales for the four-week fiscal period ended June 1, 2001, equaled \$375.5 million compared with \$315.4 million for the four-week period ended May 26, 2000, an increase of 19.1 percent. Due to the Company's 53-week fiscal year in 2000, the Company's fiscal and calendar periods in 2001 do not coincide. For the four-week calendar period ended June 1, 2001, total sales increased 20.9 percent and same-store sales increased 8.3 percent compared with a 3.9 percent decrease in same-store sales for the four-week period ended June 2, 2000.

For the 17-week fiscal period ended June 1, 2001, Dollar General total retail sales increased 20.2 percent to \$1.6 billion from \$1.3 billion for the 17-week period ended May 26, 2000. For the 17-week calendar period ended June 1, 2001, total sales increased 20.2 percent and same-store sales increased 7.2 percent compared with a 1.5 percent increase in same-store sales for the 17-week period ended June 2, 2000.

#### **Sales Outlook:**

For the five-week fiscal period of June ending July 6, 2001, the Company expects total sales to increase 21-23 percent compared with total sales for the five-week period ended June 30, 2000. For the four-week calendar period, same-store sales are expected to increase 7-9 percent compared with a 2.2 percent decrease in same-store sales for the four-week period ended July 7, 2000. June sales results will be released on Thursday, July 12, 2001.

For the second quarter ending August 3, 2001, total company sales are expected to increase 19-21 percent compared with total sales for the quarter ended July 28, 2000. For the 13-week calendar period ending August 3, 2001, same-store sales are expected to increase 7-9 percent compared with a 1.9 percent decrease in same-store sales for the 13-week period ended August 4, 2000.

Weekly sales trends are announced on Mondays after the market closes and can be attained online at [www.dollargeneral.com](http://www.dollargeneral.com) or by calling (615) 855-5529.

#### **Other:**

The Company's Chairman and CEO, Cal Turner, has directed that the Company's financial staff and its outside professional consultants complete a comprehensive review of the Company's reporting, record keeping, accounting and internal control policies and practices. Until this review is concluded and the Company completes its audited financial statements and files its annual report on form 10-K for the fiscal year 2000 with the Securities and Exchange Commission, the Company does not expect to be in a position to update its prior financial guidance.

As a result of the delay in the completion of the Company's audited financial statements for its 2000 fiscal year, the Company has obtained waivers through August 1, 2001, from its bank lenders under its outstanding financing agreements. There can be no assurance that the Company will be able to

complete its audited financial statements by such date.

Dollar General operates more than 5,000 neighborhood stores in 27 states.

This press release contains historical and forward-looking information. The forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company believes the assumptions underlying these forward-looking statements are reasonable; however, any of the assumptions could be inaccurate, and therefore, actual results may differ materially from those projected in the forward-looking statements. The factors that may result in actual results differing from such forward-looking information include, but are not limited to: the Company's ability to maintain adequate liquidity through its cash resources and credit facilities; the Company's ability to comply with the terms of the Company's credit facilities (or obtain waivers for non-compliance), including with respect to the timely delivery of the Company's financial statements; general transportation and distribution delays or interruptions; inventory risks due to shifts in market demand; changes in product mix; interruptions in suppliers' businesses; fuel price and interest rate fluctuations; temporary changes in demand due to weather patterns; delays associated with building, opening and operating new stores; the results of the Company's on-going restatement and audit process; and the impact of the litigation and any regulatory proceedings related to such restatements. The Company undertakes no obligation to publicly release any revisions to any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this report or to reflect the occurrence of unanticipated events.

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**DOLLAR GENERAL CORPORATION  
UNAUDITED CATEGORY SALES**

	Same-Stores % Chg	--- For the Four Weeks Ended ---	
		June 1, 2001 Sales Mix	May 26, 2000 Sales Mix
Highly Consumable	14%	58%	55%
Hardware and Seasonal	17%	16%	15%
Basic Clothing	-6%	11%	12%
Home Products	-7%	15%	18%
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TOTAL	8.3%	100%	100%
Hardlines	13%	86%	83%
Softlines	-13%	14%	17%
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TOTAL	8.3%	100%	100%

**DOLLAR GENERAL CORPORATION  
UNAUDITED CUSTOMER TRANSACTIONS**

--- For the Four Weeks Ended ---

	% Chg
Same-Store Sales	8.3%
Customer Transactions	5.0%
Average Customer Purchase	3.0%

**End of Filing**

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