

DOLLAR GENERAL CORP

FORM 8-K (Current report filing)

Filed 07/11/02 for the Period Ending 07/11/02

Address 100 MISSION RIDGE

GOODLETTSVILLE, TN, 37072

Telephone 6158554000

CIK 0000029534

Symbol DG

SIC Code 5331 - Retail-Variety Stores

Industry Discount Stores

Sector Consumer Cyclicals

Fiscal Year 02/02



DOLLAR GENERAL CORP

FORM 8-K

(Unscheduled Material Events)

Filed 7/11/2002 For Period Ending 7/11/2002

Address 100 MISSION RIDGE

GOODLETTSVILLE, Tennessee 37072

Telephone 615-855-4000 CIK 0000029534

Industry Retail (Specialty)

Sector Services
Fiscal Year 01/31



SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 11, 2002

Dollar General Corporation

(Exact Name of Registrant as Specified in Charter)

Tennessee 001-11421 61-0502302

(State or Other Jurisdiction (Commission File Number) (I.R.S. Employer of Incorporation) Identification No.)

100 Mission Ridge <u>Goodlettsville, Tennessee 37072</u> (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (615) 855-4000

(Former name or former address, if changed since last report)

ITEM 9. REGULATION FD DISCLOSURE

On July 11, 2002, Dollar General Corporation (the "Company") issued a news release with respect to June sales results for the five-week period ending July 5, 2002, and to the July sales outlook. The Company is filing this 8-K pursuant to the Securities and Exchange Commission's Regulation FD. A copy of the news release is attached hereto and is incorporated by reference as Exhibit 99.1.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dollar General Corporation (Registrant)

July 11, 2002 By: /s/ Renee M.H. Yuen

Renee M.H. Yuen Assistant Secretary

Exhibit Index

Exhibit No. Item

99.1 News release of July 11, 2002

Investor Contact: Media Contact: Emma Jo Kauffman Andrea Turner (615) 855-5525 (615) 855-5209

DOLLAR GENERAL REPORTS INCREASED JUNE SALES

GOODLETTSVILLE, Tenn. - July 11, 2002 - Dollar General Corporation (NYSE: DG) today reported total retail sales for the June five-week period ended July 5, 2002, equaled \$573.4 million compared with \$473.8 million last year, an increase of 21.0 percent. Same-store sales for the June period increased 11.8 percent compared with an 8.4 percent increase in the June period of 2001. The average customer purchase in June was approximately \$8.50, an increase of four percent compared with the average transaction in the same period last year. Customer transactions in same-stores increased approximately seven percent.

June sales by major merchandise category:

	2002 Percent of Sales	2001 Percent of Sales	Est. Same-Store Sales Change
Highly Consumable	61%	61%	+12%
Home Products	12%	13%	+3%
Basic Clothing	10%	11%	+11%
Hardware and Seasonal	16%	15%	+18%

For the nine-week period ended July 5, 2002, Dollar General total retail sales increased 20.0 percent to \$1,019.5 million from \$849.3 million for the nine-week period ended July 6, 2001. Same-store sales for the nine-week period increased 10.8 percent.

For the 22-week period ended July 5, 2002, Dollar General total retail sales increased 17.4 percent to \$2.4 billion from \$2.1 billion in the same period a year ago. Same-store sales for the 22-week period increased 8.4 percent.

July Sales Outlook:

For the four-week period ending August 2, 2002, the Company expects total sales to increase fifteen to eighteen percent. Same-store sales are expected to increase six to eight percent compared with a same-store sales increase of 6.6 percent in the July period last year. July sales results will be released on Thursday, August 8, 2002.

Weekly sales trends are announced on Mondays after the market closes and are available online at www.dollargeneral.com or by calling (615) 855-5529.

This press release contains historical and forward-looking information. The words "believe," "anticipate," "project," "plan," "expect," "estimate," "objective," "forecast," "goal," "intend," "will likely result," or "will continue" and similar expressions identify forward-looking statements. The forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company believes the assumptions underlying these forward-looking statements are reasonable; however, any of the assumptions could be inaccurate, and therefore, actual results may differ materially from those projected in the forward-looking statements. The factors that may result in actual results differing from such forward-looking information include, but are not limited to: the Company's ability to maintain adequate liquidity through its cash resources and credit facilities; the Company's ability to comply with the terms of the Company's credit facilities (or obtain waivers for non-compliance); general transportation and distribution delays or interruptions; inventory risks due to shifts in market demand; changes in product mix; interruptions in suppliers' businesses; fuel price and interest rate fluctuations; a deterioration in general economic conditions caused by acts of war or terrorism; temporary changes in demand due to weather patterns; delays associated with building, opening and operating new stores; and the impact of the SEC inquiry related to the restatement of the Company's financial statements.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. The Company undertakes no obligation to publicly update or revise any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this release or to reflect the occurrence of unanticipated events.

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End of Filing



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