

# **DOLLAR GENERAL CORP**

## FORM 8-K (Current report filing)

## Filed 09/02/04 for the Period Ending 09/02/04

Address 100 MISSION RIDGE

GOODLETTSVILLE, TN, 37072

Telephone 6158554000

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Symbol DG

SIC Code 5331 - Retail-Variety Stores

Industry Discount Stores

Sector Consumer Cyclicals

Fiscal Year 02/02

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 2, 2004

**Dollar General Corporation** 

(Ex	act Name of Registrant as Specific	ed in Charter)	
Tennessee	001-11421	61-0502302	
(State or Other Jurisdiction	(Commission File Number)	(I.R.S. Employer	
of Incorporation)		Identification No.)	
100 Mission Ridge Goodlettsville, Tennessee		37072	
(Address of Principal Executive C	Offices)	(Zip Code)	
(Former name or form	mer address, if changed since last	report)	
Check the appropriate box below if the Foregistrant under any of the following provision.	9	nultaneously satisfy the filing obligation of th	
<ul><li>Written communications pursuant to R</li><li>Soliciting material pursuant to Rule 14</li></ul>			
Pre-commencement communications pu		·	
[ ] Pre-commencement communications pu	rsuant to Rule 13e-4(c) under the	Exchange Act (17 CFR 240.13e-4(c))	

#### ITEM 7.01. REGULATION FD DISCLOSURE

On September 2, 2004, Dollar General Corporation issued a news release regarding sales results for the four-week and thirty-week periods ended August 27, 2004, as well as new store openings and store closings. The news release is attached hereto as Exhibit 99 and incorporated by reference as if fully set forth herein.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

- (a) Financial Statements of businesses acquired. N/A
- (b) Pro Forma Financial Information. N/A
- (c) Exhibits. See Exhibit Index immediately following the signature page hereto.

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: September 2, 2004 DOLLAR GENERAL CORPORATION

By: /s/ Susan S. Lanigan

Susan S. Lanigan

Senior Vice President, General Counsel and Corporate

Secretary

### **EXHIBIT INDEX**

Exhibit No.	<b>Description</b>	
99	News release dated September 2, 2004	

Financial and Media Contact: Emma Jo Kauffman (615) 855-5525

### DOLLAR GENERAL REPORTS INCREASED AUGUST SALES; OPENS 55 NEW STORES

GOODLETTSVILLE, Tenn. – September 2, 2004 – Dollar General Corporation (NYSE: DG) today reported total retail sales for the August four-week period ended August 27, 2004, equaled \$570.7 million compared with \$514.7 million last year, an increase of 10.9 percent. Same-store sales for the August period increased 2.8 percent. The average customer purchase in August was approximately \$8.44 compared to \$8.43 in the same period last year. Customer transactions in same-stores increased approximately 2.6 percent.

August sales by major merchandise category were as follows:

	FY 2004	FY 2003	Est. Same-Store
	Percent of Sales	Percent of Sales	Sales Change
Highly Consumable	66%	63%	+7%
Seasonal	14%	14%	+2%
Home Products	11%	13%	-12%
Basic Clothing	9%	10%	-4%

For the 30 weeks ended August 27, 2004, Dollar General total retail sales increased 11.2 percent to \$4.2 billion from \$3.7 billion in the same period a year ago. Same-store sales for the 30 weeks increased 3.1 percent.

### New Store Openings

The Company opened 54 Dollar General stores and one Dollar General Market during the four-week period ended August 27, 2004. The Company closed 17 Dollar General stores during the period, six of which were closed due to damage caused by Hurricane Charley. Year-to-date, the Company has opened 472 Dollar General stores and three Dollar General Markets and has closed 58 Dollar General stores.

### About Dollar General

Dollar General is a Fortune 500 <sup>®</sup> discount retailer with 7,117 neighborhood stores as of August 27, 2004. Dollar General stores offer convenience and value to customers by offering consumable basic items that are frequently used and replenished, such as food, snacks, health and beauty aids and cleaning supplies, as well as a selection of basic apparel, housewares and seasonal items at everyday low prices. The Company store support center is located in Goodlettsville, Tennessee. Dollar General's Web site can be reached at <a href="https://www.dollargeneral.com">www.dollargeneral.com</a>.