Dollar General Corporation Reconciliations of Non-GAAP Financial Measures

Dollar General Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures Adjusted Operating Profit,

Adjusted Net Income, and Adjusted EPS

(Dollars and shares in millions)

		Fiscal Year Ended							
		Feb 1, Jan 31, Jan 30,					Jan 29,		
			2013		2014		2015		2016
	Net sales	Ś	16,022.1	Ś	17,504.2	Ś	18,909.6	Ś	20,368.6
		· ·	-,-	•	,		-,	•	-,
Α	Gross profit (GAAP)	\$	5,085.4	\$	5,435.7	\$	5,802.5	\$	6,306.1
	% of net sales		31.7%		31.1%		30.7%		31.0%
В	SG&A	\$	3,430.1	\$	3,699.6	\$	4,033.4	\$	4,365.8
	% of net sales		21.4%		21.1%		21.3%		21.4%
	Adjustments:								
	Restructuring Expenses		-		-		-		(6.1)
	Expenses related to acquisition not completed		-		-		(14.3)		-
	Litigation settlement and related costs		-		(8.5)		-		-
	Secondary offering expenses		(1.4)		(0.5)		-		-
	Acceleration of equity-based compensation		(1.5)		(0.5)		-		
С	Total adjustments		(2.9)		(9.5)		(14.3)		(6.1)
D	SG&A, excluding adjustments (B+C)	\$	3,427.2	\$	3,690.1	\$	•	\$	4,359.7
	% of net sales		21.4%		21.1%		21.3%		21.4%
	Operating profit (A-B)	\$	1,655.3	\$	1,736.2	\$	1,769.1	\$	1,940.3
	% of net sales		10.3%		9.9%		9.4%		9.5%
	Adjusted Operating profit (excluding adjustments (A-D))	\$	1,658.2	\$	1,745.7	\$	1,783.4	\$	1,946.4
	% of net sales		10.3%		10.0%		9.4%		9.6%
	Net income	\$	952.7	\$	1,025.1	\$	1,065.3	\$	1,165.1
	Total adjustments from above		2.9		9.5		14.3		6.1
	Adjustment for settlement of interest rate swaps		(2.5)		-		-		-
	Repurchase of long-term obligations, net		29.0		-		-		-
	Debt refinancing costs		-		18.9		-		0.3
	Write off of capitalized debt costs		1.6		-		-		-
	Debt amendment fees		1.7		-		-		-
	Reversal of tax reserves created in 2009		()		(6.0)		(4.7)		- ()
	Income tax effect of adjustments		(12.3)	<u>,</u>	(10.9)		(5.6)	_	(2.5)
_	Adjusted net income	\$	973.1	\$	1,036.6	\$	1,069.3	\$	1,169.0
	Weighted average diluted shares		2245		222.0		205 7		205.2
	Weighted average diluted shares	۲.	334.5	۲	323.9	۲,	305.7	۲	295.2
	Earnings per share (as reported)	\$ \$	2.85		3.17		3.49		3.95
	Earnings per share (adjusted)	\$	2.91	>	3.20	\$	3.50	>	3.96
	2012-2015 Earnings per share CAGR (as reported)								11%
	2012-2015 Earnings per share CAGR (adjusted)								11%

Dollar General Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures Return on Invested Capital

(Dollars in millions)

	Fisca	Fiscal Year Ended			
		Jan 29,			
		2016			
Total return:					
Operating profit	\$	1,940.3			
Total Adjustments		6.1			
Adjusted operating profit	\$	1,946.4			
Depreciation and amortization		351.3			
Minimum rents		849.1			
Income taxes		(690.5)			
Total return (A)	\$	2,456.3			
Invested capital (1):					
Total assets		11,175.7			
Accumulated depreciation and amortization		1,777.4			
Cash		(265.2)			
Goodwill		(4,338.6)			
Accounts payable		(1,464.9)			
Income taxes payable		(54.6)			
Accrued liabilities		(438.2)			
Minimum rents *8		6,501.9			
Total invested capital (B)	\$	12,893.5			
Return on Invested Capital (A/B)	-	19.1%			

(1) Average of balances at the end of each of the five most recent fiscal quarters. Minimum rents used in the invested capital calculation are based on the most recent 5-quarter average of rolling 12 months rent.

Note: Peer average includes DLTR, ROST, BIG, TJX, WMT, WBA, CVS, KR, FRED, TGT, and COST $\,$

Dollar General Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures Adjusted Debt to Adjusted EBITDAR

(Dollars in millions)

	Fiscal Year Ended							
	Feb 1,	Jan 31,	Jan 30,		Jan 29,			
	2013	2014	2015		2016			
Long-term obligations	2,745.3	2,799.5	2,725.1		2,970.6			
Rent * 8	4,914.4	5,495.2	6,281.6		6,855.2			
Total Adjusted Debt (A)	\$ 7,659.7	\$ 8,294.7	\$ 9,006.7	\$	9,825.8			
Adjusted EBITDAR (B)	\$ 2,597.3	\$ 2,776.4	\$ 2,950.3	\$	3,204.0			
Adjusted Debt to Adjusted EBITDAR (A/B)	2.9x	3.0x	3.1x		3.1x			

Dollar General Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures Reconciliation of Net Income to Adjusted EBITDAR for use in Leverage Ratio Calculation (Dollars in millions)

	Fiscal Year Ended							
	Feb 1, Ja			Jan 31,		Jan 30,		Jan 29,
	2013		2014		2015			2016
Net income	\$ 9	952.7	\$ 1	1,025.1	\$	1,065.3	Ś	1,165.1
Add:	Ψ -		Υ -	-,0-01-	*	_,000.0	τ.	_,
Interest expense, net of interest income	1	L27.9		89.0		88.2		86.9
Depreciation and amortization	2	293.5		326.7		336.9		346.8
Income taxes	5	544.7		603.2		615.5		687.9
EBITDA	1,9	918.8	2	2,044.0		2,105.9		2,286.7
Adjustments:								
Loss on debt retirements, net		30.6		18.9		-		0.3
Gain on hedging instruments		(2.4)		-		-		-
Non-cash share-based awards		21.7		21.0		37.4		38.5
Expenses related to acquisition not completed		-		-		14.3		-
Litigation settlement and related costs		-		8.5		-		-
Other charges , including LIFO		14.3		(2.9)		7.5		21.6
Total Adjustments		64.2		45.5		59.2		60.4
Adjusted EBITDA	\$ 1,9	983.0	\$ 2	2,089.5	\$:	2,165.1	\$	2,347.1
Rent	6	514.3		686.9		785.2		856.9
Adjusted EBITDAR	\$ 2,5	97.3	\$ 2	2,776.4	\$:	2,950.3	\$	3,204.0

Dollar General Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures Free Cash Flow Yield

(Dollars in millions)

	Fiscal Year Ended								
		Feb 1,	eb 1, Jan 31,			Jan 30,	Jan 29,		
		2013	2014		2015			2016	
								_	
Cash from Operations	\$	1,131.4	\$	1,213.1	\$	1,314.7	\$	1,378.0	
Capital Expenditures		(571.6)		(538.4)		(374.0)		(504.8)	
Free Cash Flow	\$	559.8	\$	674.7	\$	940.7	\$	873.2	
Shares Issued and Outstanding as of Fiscal Year End		327.1		317.1		303.4		286.7	
Free Cash Flow per Share (A)	\$	1.71	\$	2.13	\$	3.10	\$	3.05	
Closing Share Price as of Fiscal Year End (B)	\$	46.28	\$	56.32	\$	67.06	\$	75.06	
Free Cash Flow Yield (A/B)		3.7%		3.8%		4.6%		4.1%	